



Kaiser and Company

Investment Services • Investment Banking

REVENUE SHARING AGREEMENTS

Kaiser and Company offers a wide variety of mutual funds, variable annuities and other securities products to clients. In certain instances, product companies participate in activities that are designed to help facilitate the distribution of their products, such as marketing activities and educational programs, and by offsetting expenses that result from the cost of doing business.

In return for assistance in facilitating the activities described above, Kaiser and Company may receive additional compensation from product sponsors. None of these additional payments are paid to any registered representative who sells these products.

For additional information on the product companies currently participating in these programs, please contact the corporate office at 1-888-379-4146.